

Acquisition Integration

Global Provider of Chicken, Beef, Pork, and Prepared Foods

The client is one of the world's largest providers of chicken, beef, pork, and prepared foods. The client has annual revenues over \$35B with over 100,000 employees.



Challenge

- The client acquired 14 companies in order to increase their scale and realize operational efficiencies
- Each company had their own systems and processes to support order to cash, purchase to pay, manufacturing, financial and human resources
- Each company also had varying degrees of employee competencies, job definitions and roles, and expectations

Solution

- Led communication and training efforts for the integration of 14 acquired companies onto order to cash, purchase to pay, manufacturing, financial and human resource systems
- Prepared 400 users across 14 locations with knowledge and skills required to use new systems and adjust to new standardized processes

Benefits

- Enabled customers to obtain product from one point of order, on one invoice, and on one truck
- Informed and trained users throughout the integration process to succeed in the new environment
- Heavily engaged leadership to champion the integration efforts